



August 2, 2013

Mr. John Carey  
Vice President-Legal  
NYSE Regulation, Inc.  
NYSE Euronext  
20 Broad Street, 24th Floor  
New York, New York 10005  
[jcarey@nyx.com](mailto:jcarey@nyx.com)

Dear Mr. Carey:

We the undersigned members of the [CII Advisory Council](#), representing \$1.4 trillion in combined assets under management, urge you to act on the Council of Institutional Investors' [June 20 request](#) that you propose a rule for adoption by the U.S. Securities and Exchange Commission that would require listed companies to use the majority voting standard in uncontested elections of directors. Such a rule would require that any incumbent director who does not receive a majority of votes resign promptly from the board.

We believe that electing directors by majority vote is a fundamental shareowner right and that directors who lack the support of a majority of the shareowners they represent should not serve on the board.

Majority voting for directors is standard in nearly all major markets around the world, including the United Kingdom, the Netherlands and Hong Kong. That is because electing directors by majority vote in uncontested elections ensures that shareholders' votes count and makes directors more accountable to shareholders.

NYSE Euronext itself adheres to this principle. Its bylaws require directors who do not receive a majority of the votes cast in an uncontested election to tender their resignation. We believe it is time for NYSE Euronext to require listed companies to adopt this world-class standard, too. Strengthening investor protection in this way would enhance the confidence of market participants in the integrity of both the listed companies and the exchange itself.

Sincerely,

Donna Anderson  
Vice President & Global Corporate  
Governance Analyst  
T. Rowe Price Associates, Inc.

Carol Gilden  
Partner  
Cohen Milstein Sellers & Toll, PLLC



Tim Goodman  
Associate Director  
Hermes Equity Ownership Services  
Limited



Catherine Jackson  
Corporate Governance Advisor,  
North America  
PGGM Investments



Greg Kinczewski  
General Counsel & Vice President  
Marco Consulting Group



Claudia Kruse  
Head of Sustainability & Governance  
APG Asset Management



Mike Lubrano  
Co-Founder & Managing Director,  
Corporate Governance  
Cartica Capital



Paul Schneider  
Manager, Corporate Governance  
Ontario Teachers' Pension Plan  
Board



Scott Zdrazil  
First VP & Director,  
Corporate Governance  
Amalgamated Bank LongView  
Funds



August 2, 2013

Mr. Edward Knight  
Executive Vice President & General Counsel  
NASDAQ OMX  
805 King Farm Boulevard  
Rockville, MD 20850  
[edward.knight@nasdaqomx.com](mailto:edward.knight@nasdaqomx.com)

Dear Mr. Knight:

We the undersigned members of the [CII Advisory Council](#), representing \$1.4 trillion in combined assets under management, urge you to act on the Council of Institutional Investors' [June 20 request](#) that you propose a rule for adoption by the U.S. Securities and Exchange Commission that would require listed companies to use the majority voting standard in uncontested elections of directors. Such a rule would require that any incumbent director who does not receive a majority of votes resign promptly from the board.

We believe that electing directors by majority vote is a fundamental shareowner right and that directors who lack the support of a majority of the shareowners they represent should not serve on the board.

Majority voting for directors is standard in nearly all major markets around the world, including the United Kingdom, the Netherlands and Hong Kong. That is because electing directors by majority vote in uncontested elections ensures that shareholders' votes count and makes directors more accountable to shareholders.

The NASDAQ Stock Market itself adheres to this principle. Its bylaws require directors who do not receive a majority of the votes cast in an uncontested election to tender their resignation. We believe it is time for NASDAQ to require listed companies to adopt this world-class standard, too. Strengthening investor protection in this way would enhance the confidence of market participants in the integrity of both the listed companies and the exchange itself.

Sincerely,

Donna Anderson  
Vice President & Global Corporate  
Governance Analyst  
T. Rowe Price Associates, Inc.

Carol Gilden  
Partner  
Cohen Milstein Sellers & Toll, PLLC



Tim Goodman  
Associate Director  
Hermes Equity Ownership Services  
Limited



Catherine Jackson  
Corporate Governance Advisor,  
North America  
PGGM Investments



Greg Kinczewski  
General Counsel & Vice President  
Marco Consulting Group



Claudia Kruse  
Head of Sustainability & Governance  
APG Asset Management



Mike Lubrano  
Co-Founder & Managing Director,  
Corporate Governance  
Cartica Capital



Paul Schneider  
Manager, Corporate Governance  
Ontario Teachers' Pension Plan  
Board



Scott Zdrazil  
First VP & Director,  
Corporate Governance  
Amalgamated Bank LongView  
Funds